

## **Indus ICT Solutions Knowledge & Enabling Services**

IICTS's Knowledge Services practice enables you to outsource your resource-intensive research and analytics requirements. Our large and growing team of analysts comprising chartered accountants (certified public accountants) and MBAs recruited from leading financial services institutions, banks, rating agencies and brokerages provide the full spectrum of research for financial services.

### ***Service Offerings***

#### **Corporate Credit Research**

- Covers over 2000 global corporations for banking and manufacturing clients
- Data from standard sources including Bloomberg, Reuters, Thomson, Hoovers, SNL, Factiva, and Bankscope
- **Standardized credit reports across global offices**

#### **Credit/Equity Research**

- Securitization
- Emerging markets research

#### ***High grade and high yield research including:***

- Model development and maintenance
- Capital structure analysis
- Covenant analysis
- Company and industry research
- Editorial
- Newsletters, rating and issuance cards
- Earnings calendars

#### **Economic Research**

- Global footprint covering US, Eurozone, LATAM, Asia, emerging markets, and foreign exchange market
- Periodic economic reports including dataflashes, weekly and monthly reports with relevant outlook
- Maintenance and development of econometric models for forecasting macro economic trends
- **Extensive back-end theme research on current topics**



## **Presentation and Publications Support**

- Make and maintain pitch books
- Pre-publication document formatting

## **Analytics and Quantitative Research**

We outsource analytics and quantitative analysis projects from research, risk management and structuring departments of global investment banks. Our areas of operations include:

- Fixed income macro strategy
- Fixed income modeling
- Index maintenance
- Convertibles
- Emerging markets analytics
- Risk modeling
- Derivative pricing

## **Financial Planning & Analysis**

- Consolidation and reporting of key metrics
- Consolidated margin bridges and balance sheet variance reports
- Business barometers: consolidation and reporting of key internal metrics
- Segment information: analysis of segment revenue, cost of revenue, shipments
- Competitor analysis at corporate/segment/product level
- Board of Directors and audit committee presentations on financial results, EHS compliance
- Ad-hoc reports (fact books, competitor analysis)
- Creation and maintenance of databases and libraries

## **Market Analytics**

- Market basket analysis
- Shelf space merchandising
- Trading analytics
- Pricing and promotion optimization
- Demand and inventory planning

## **Business Analytics**

- Database maintenance
- Business intelligence
- Target segmentation
- Pricing analytics
- Delinquency analytics
- Procurement analytics

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**INDUS ICT**  
SOLUTIONS

## Offshoring Enabling Solutions

Our proprietary solution offers a complete and end-to-end capability that makes it simple to outsource both online and paper-based processes. Our capabilities include:

- Mailroom management
- Document management (scanning, imaging, hosting)
- Workflow management

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